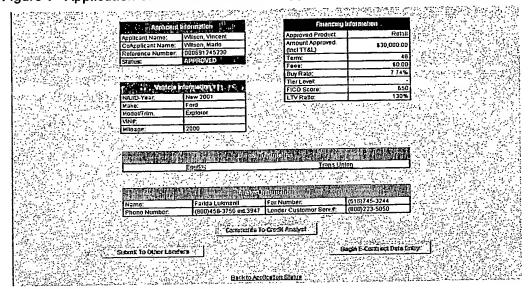
Figure 1 - Application Status Detail Screen - Approved/Counter-offered Applications



BEST AVAILABLE COPY

Figure 2 – Application Status Detail - Ineligible Approved Application

Applicant Name:	Wilson, Vincent		Approved Produc	t: Ret
CoApplicant Name:	Wilson, Marie		Amount Approve	d: \$30,000.0
Reference Number.	000691245230		(Inci TT&L)	
Status:	APPROVED 1		Term:	
34 (34 / 34, 54)	ay yakar bayeriyada		Fees:	\$0.0
			Buy Rate:	7.74
Ell IT Tehlcle	Information (Tier Level:	
149 Fried matte - can 1	New 2001	-	FICO Score:	6:
N/U/D-Year:	Ford	-	LTV Ratio:	130
Make: Model/Trim:		- 126-200	Alexander Carres	
MODELITIM. VIN≢	Explorer			
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Name:	Farida Lukman		DIP(U) + A	(516)745-3244
Name: Phone Number.	Farida Lukman) (800)458-3756		DIBUDIA 2x Number: ender Customer Serv.#	
	(800)458-3756	Bx1.3947 L		
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	(800)458-3756 Com	ments To C	ender Customer Serv.# nauk Analyst	
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	(800)458-3756 Com	ments To C	ender Customer Serv.# nauk Analyst	
Phone Number	(800)458-3756 Com	ments To C	endar Customar Serv.# nnuk Analyst er Lendar*	(800)223-5050
Phone Number	(800)458-3756 Com	ments To C	ender Customer Serv.# nauk Analyst	(800)223-5050

Figure 3 - Pending Application Status Detail Screen

Applicant Name: Banks, John CoApplicant Name: Banks, Sharon Reference Number. Statuss PRIORE Ford NUVU-Year. Nav 2003 Make: Ford ModerTrim: Explorer WINF: | Name: Joan DoMarco | FacNumber. Server | Succession | S

Figure 4 - Approved Application Status Detail Screen

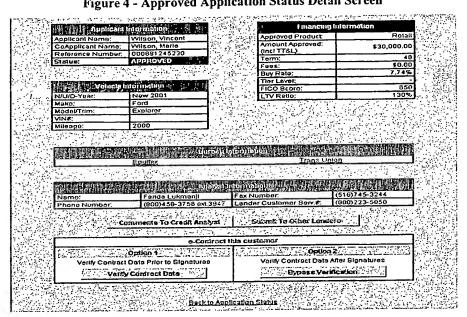


Figure 5 - Credit Bureau Summary

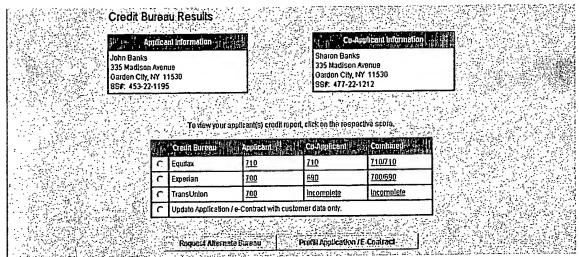


Figure 6 - Submit Application/eContract Screen

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	있는 <u>이번 요즘 10,200 선대한</u> 사람들이야 할 것이다. 이 전화하셨습니다는 말이 없는 바람이 없는 것이 없다는 것이다. 그리다는 것이 없는 것이다.
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Figure 7 - eContract Data Entry Screen - Data Verification

FOR DEALER USE ONLY

Figure 8 - Successful Submission Message - Data Verification

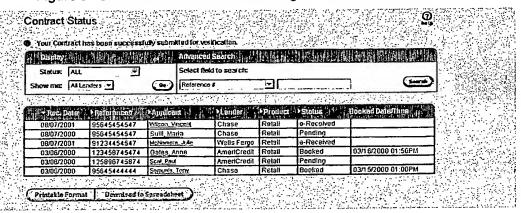


Figure 9 - eReview Contract Status

Customer Information			
Applicant Name:	Wilson, Vincent		
CoApplicant Name:	Wilson, Marie		
Reference Number:	000691245230		
Status:	O-REVIEW		

Veh	cle intornation
N/U/D-Year.	New 2001
Make:	Ford
Model/Trim:	Explorer
Vin ≇.	WWD999888777444

Financing	Information
Product	Retall
Term:	48
Amt Financed:	\$30,000.00
Amt Disbursed:	\$30,250.00
Customer Rate:	7.74%
Buy Rate:	7.74%
Dealer Bonus:	\$250.00
Fees:	\$.00
Gap:	\$.00
Warranty:	\$1,000.00
First Pay Deduct:	\$.00
Dealer Subvention:	\$.00
Booking Date/Time:	02/25/2002 01:57PM

Proof of Income will be faxed.

VIN Error
 Buyor Address Different From Approval.

	Analyst Ir	formation	cara Haleach
Name:	Flip Wilson	Fax Number:	(516)745-3244
Phone Number:	(800)458-3756 ext.3947	Lender Customer Service#:	(800)223-5050

Figure 10 - eLender Verified/eDT Verified Contract Status

Display -			Advanced Sea	rclj e			
Status	ALL +		Select field to	search			
Show me:	All Lenders · 🔻	GÓ	Reference #		9	Search	
			7	er in a gent	William C. Salar Salar	ti i mediat i	
	Refermice	Applicant				Bookell Date/Time	
07/31/2002		Banks, John	Spot Delivery		e-DTVerified	10,10,10,00 0,10, 000	
02/25/2002		CablePath Network	Chase	Retail	e-LenderVerlied		
02/25/2002		Wilson, Vincent	Chase	Retail	e-LenderVertfled		
01/10/2002		McNamara_Julle	Wells Fargo	Retail	e-LenderVertiled		
01/09/2002		Brookstone, James	Chase	Retail	Booked	01/15/2002 09:28AM	In All the A
01/09/2002		Thomoson, Patricia	Chase	Retail	e-Fundad	01/092002 01:56PM	
01/09/2002		Glennon, John	Chase	Retail	e-Funded	01/09/2002 01:55PM	
01/09/2002	98765432101	Esposito, James	Wells Fargo Accept	Lease	Funded	01/12/2002 01:54PM	
12/22/2001	000745974597	Carter, Clauding	Chase	Retail	Pending		
12/21/2001	000645554000	Sulli, Maria	Chase	Retall	Pending]
12/21/2001	123458745474	Oates, Anna	AmeriCredit	Retall	Booked	12/27/2001 01:56PM	
12/20/2001	000754132144	Samuals, Tony	Chase	Retail	Booked	12/28/2001 01:00PM	

Any Lender e-Contract

FOR DEALER USE ONLY

Fleats review pre-filled data and entire additional information in swar return conficults. ្រា Ji

Figure 11 - Contract Data Entry Screen - Spot Delivery/Bypass Verification

FOR DEALER USE ONLY

Figure 12 - Contract Status Detail Page - Lender Verified Data

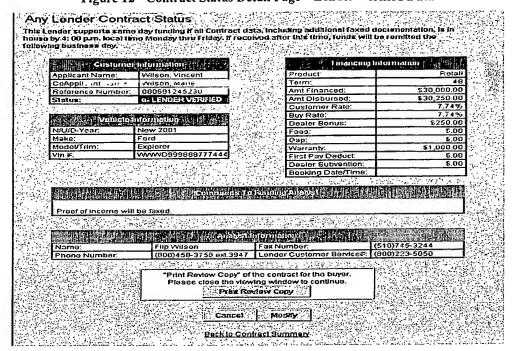


Figure 13 - AWS Web Overview Page

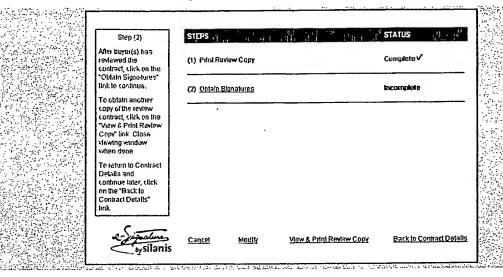


Figure 14 - Signature Page

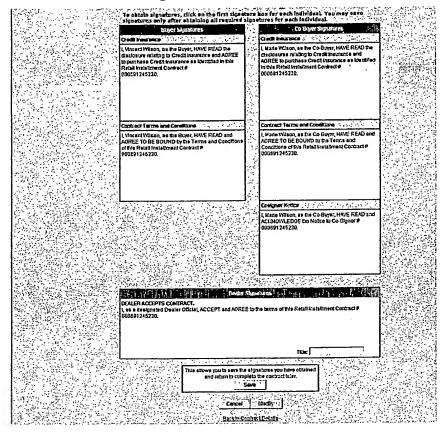


Figure 15 - Error Message if Signatures have not been Save

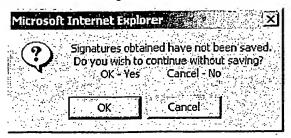


Figure 16 - Contract Status Details Page (Lender Verified Data) - No Signatures Obtained

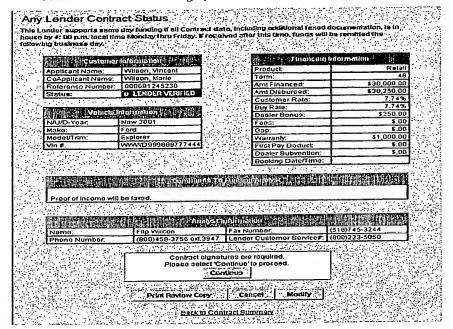


Figure 17 - AWS Overview Page - ALL Customer Signatures Obtained

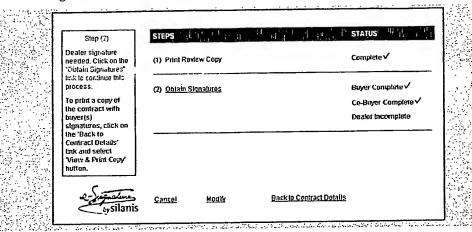


Figure 18 - Refresh - Contract Status Detail ePartially Signed

Chase supports earne day funding # all Contract data, including additional footed documentation, its in house by 4: 00 p.m. local time Monday timu Friday. If recolond after this time, funds will be remitted the following business day. Your signatures are being processed. Please Refresh'the screen. Customer Information Product Applicant Name: Wilson, Vincent CoApplicant Name: Wilson, Marie Reference Number: 000601245230 Amt Disbursed: NUID-Year: New 2001 Customer Rate: Buy Rate: Dealer Bonus: \$ 250.00 New 2001 Ford Oap: Warranty: First Pay Deduct \$1,000.00 Dealer Sutvention: Booking Date/Time: Proof of income will be faxed. ANTERNATION OF THE PROPERTY OF A STATE OF THE PARTY OF TH Namo: Fib Wilson Fax Number (516)745-3244
Phone Number: (600)458-3756 ch13947 Londer Customer Bentice (600)223-5050 Commerce To Feeding Analysis Print Roview Copy Backto Contract Summary

Figure 19 - Printing a Partially Signed eContract

Chase supports same day funding if all Contract data, including additional facilid documentation, is in house by 4:00 p.m. local time islanday thru Friday. If received offer this time, hands will be nonlitted the following business day.

Customes	Information,
Applicant Name:	Wilson, Vincent
CoApplicant Name:	Wilson, Marie
Reforence Number.	000891245230
Statum:	e Partially Styment, "

	y
Volicie	Litorination
N/U/D-Year.	New 2001
Meka:	Ford
Model/Trim	Exptorer
Vin.≢.	WWWD989888777444

Financing Info	tination
Product	Retail
Term:	48
Amt Financed:	\$30,000.00
Arnt Disbursed:	\$30,750.00
Customer Rate:	7.74%
Buy Rate:	7.74%
Depler Bonus:	\$250 00
Fees:	\$.00
Gap:	\$.00
Warranty.	\$1,000.00
First Pay Deduct	\$.00
Dealer Bubvention:	\$.00
Booking Date/Time:	



Name: Ftp Wilson Fax Number: (516)745-3744			Alpha I	nlaupja)ion		
Phone Number. (800)458-3758 ext 3947 Lendor Customer Sances. (800)223-5050					(516)745-3244	ľ
	-	Phone Number.	(800)450-3758 Ed 3947	Lendor Customer Senicef.	(800)223-5050	ľ

Optionat: Click below to View & Print Copy	01
contract with burar(s) signatures.	
View & Print Copy	

Dealer signatures are required.
Please select Continue to proceed.
Continue:

Cancol Modify

To obtain algorithms, click on the first signature box for each individual, You may save , algorithms only after obtaining all required signatures for each individual. Credit Insurance: 45 7 7 5 6 65 I. John Banks, as the Buyer, HAVE READ the diaclosure relating to Credit Insurance and ACREE to purchase Credit Insurance as identified in this Refull Installment Contract. I. Sharon Banks, as the Co-Buyer, HAVE READ the disclosures reteing to Credi Insurance and AOREE to purchase Credit Insurance as Identified in Sua Retail Installment Cortract. front willer These Willow Contract Terms and Conditions Contract Textus and Conditions I, Gharon Banks, as the Co-Buyer, HANE READ and AGPEE TO BE BOUND by the Terms and Conditions of this Retail Installment Contract # 000591745230. 1, John Banks, as the Buyer, HAVE READ and AGREE TO BE BOUND by the Terms and Conditions of this Retail Installment Control & 000891745230. Varint Rate: There Willen_ Craignor Hotice 1, Sheron Panks, es the Co-Buyer, HAVE READ and ACKNOWLEDGE the Notice to Co-Signor & 000891745230. Mara Willen DEALER ACCEPTS CONTRACT.
Leas additionated Dealer Official, ACCEPT and AGREE to the terms of this Retail Institutement Contract 6 around 1965. مطيئة فتطر Carcol Modify

Figure 20 - ALL signatures have been captured (including dealers')

Figure 21 -Contract Status Detail - Refresh eSigned Status

Figure 22 - Contract Status Detail - eSigned Status w/Print & Submit

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		ifornation	1.5		Retail		
	Applicant Name:	Wilson, Vincent		Product Term:	48	*** *** *** *** **** **** **** **** ****	
[24] [14] [14] [14] [14] [14] [14]	CoApplicant Name:	Wilson, Maria 000691245230		Amt Financed:	\$30,000.00		
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	Ventali	Jornalibii 🔠 🗐		Dealer Bonus:	\$250.00	1 法国际基本	
	NU/D-Year.	New 2001	ويرون والمساور	Fees:	\$.00		
		ord		Gap:	\$.00		
	Model/Trim:	Explorer		Warranty.	\$1,000.00		
a de la companya de	∵ Yin €.	WWWD999883777444		First Pay Deduct	\$.00		
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				14-51 1-21-21-21-21-21-21-21-21-21-21-21-21-21		Mark Control	****
	Name:	Filip Wilson	Fex Ni		(515)745-3244		140.41
	. Phone Number	(800) 458-3756 ext.3	947 Lende	Customer BerviceF.	(800)223-5050	《告释的 意》	
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Figure 23 - Contract Status Detail - After Print Final Copies AND Previous Credit Submittal-Spot Delivery

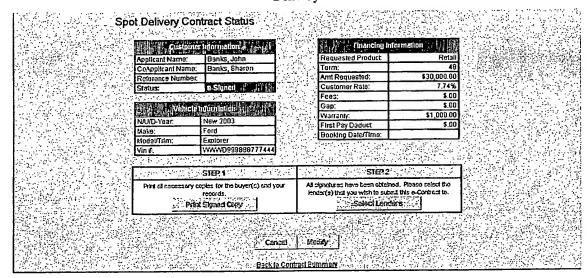


Figure 24 - Contract Status Detail - ALL Signatures Obtained - NO CREDIT APPLICATION SUBMITTED

Spc	ot Delivery Con	tract Status					
	Custonior Applicant Name:	Banks, John		Requested Product Term:	nformation Refall		
	Reference Number Status:	Banks, Sharon 12345678900 e-Signed 1177 st.		Amt Requested: Customer Rate: Fees:	\$30,000.00 7.74% \$.00	Day to the same to be a second as a second	
	N/U/D-Year.	normalion New 2001 Ford		Gap: V/arranly: First Pay Deduct.	\$.00 \$1,000.00 \$.00		
	Model/Trim:	Explorer VVVV/D99989977744		Booking Date/Time:			
		Please click Pro	ot yet been subr efili Application Presti Application	nitted on this customer. below to proceed.			Very No.
			Copy Ce				
			k to Contract Su	mmarx			

Figure 25 - Select Lender(s) Screen - Spot Delivery or Submit to Other Lender - Only Available if
Prior Credit Application Submitted

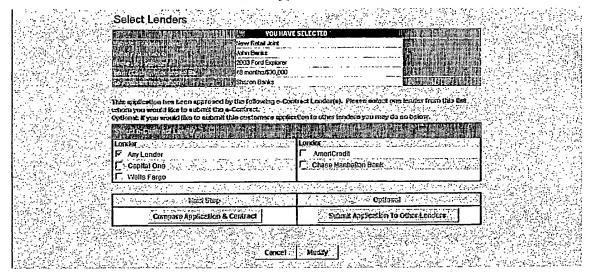
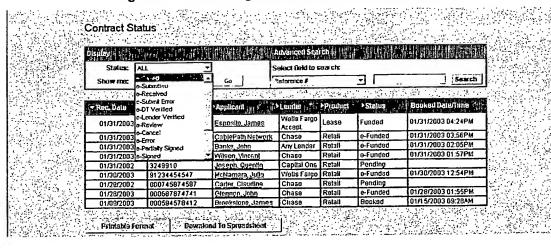


Figure 26 - Compare Application & Contract Screen - After Lender Has Been Selected for Funding

alternatives in the city of the company of the co	MADDI ICATION	Customer lufation		CONTRACT	Customer landination	
				Buyer Name:	Panks, John	
	Applicant Name:	Banks, John	-	CoBuver Name	Banks, Sharon	一一、如為語符及於古史。當於
	CoApolicant Name	95645454547	-1 4 4 8 4 4 1	APS #	95645454547	
	APS #	APPROVED **		Status:	e Di Verifieri	
就在2014年1月1日9日日	Sizius:	W. P. INDIVERSITY SEC.			and the second second	
	BETTER BETTER				Vehicle lubi matton	建 表现一些主义是这种意思。
		Vohicle information				
	N/U/D-Year,	New 2003	106.000	N/U/D-Year.	New 2003	
	fisako:	FORD		Make:	FORD	
	t/todel/Trlm;	EXPLORER	4	Model/Trim:	EXPLORER	
	VIN2:		-Nation	VIN≇:	WWWD998988777444	
	Mileane:	2000		Mileage:	2000	
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	APPLICATION -	Iniancuip Infolination		2011D	financing hilluri hallon	
	Program:			Program:		
表 建多环烷 化加速管道	Amount Approved:	\$30,000.00] 東洋海道	Amount Finance	d: \$30,000	0.00
	Term:	48		Term:		48
No Same both	Customer Rate:	7.74%		compact tents	八字形 7	
	Approved Payment	23		Contract Payme	nt \$726	
	Approved LTV:	78		Contract LTV:		78
	Acquisition Fee:			Acquisition Fee		
	4.5. 00 Jan 25	基的技术等的影响 。针		197517 300	west the William	
			Commande			
			THE PERSON NAMED IN			
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					NOTE OF THE RESIDENCE POST	
			nalyst Informa	dion - Table		
	Name:	CHRIS BURKE	Fax		(516) 666-4958	
	Phone Number.	(800)458-3756 Ex	t 3711 Lenda	r Cust Bervica N	umber. (800)223-5050	
	San San Street Care	Section of turns to	2 - 24		5 7 - 1.5 GYC 125	一层企业企业的资本的特征
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Figure 27 - Accessing the eContract via Contract Status



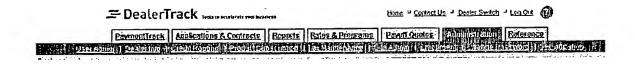


Figure 28

Figure 29

Securiuzau	on (Dealer View)		
-Booked Dat	a . ≻Applicant	Electronic Contracts	Request Export
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02/24/2003	McNamara, Julie	Сору	Г.
02/24/2003	Wilson, Vincent	Сору	Б

·:-

Figure 30

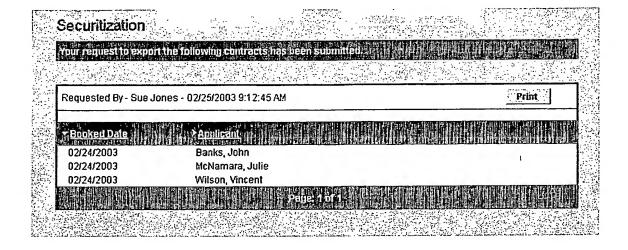
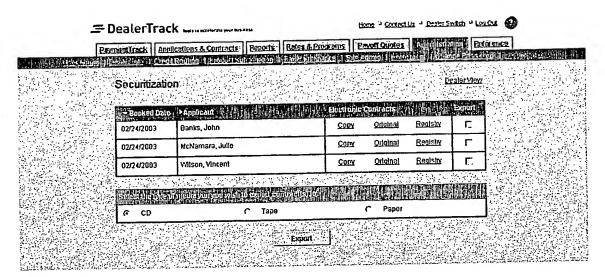


Figure 31



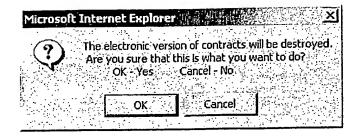
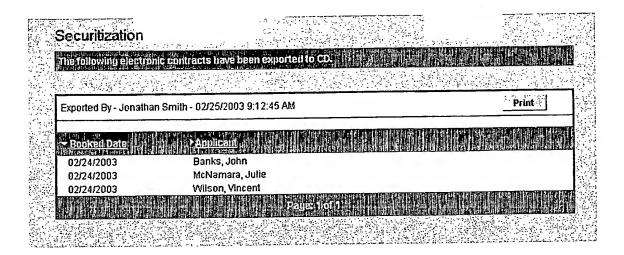
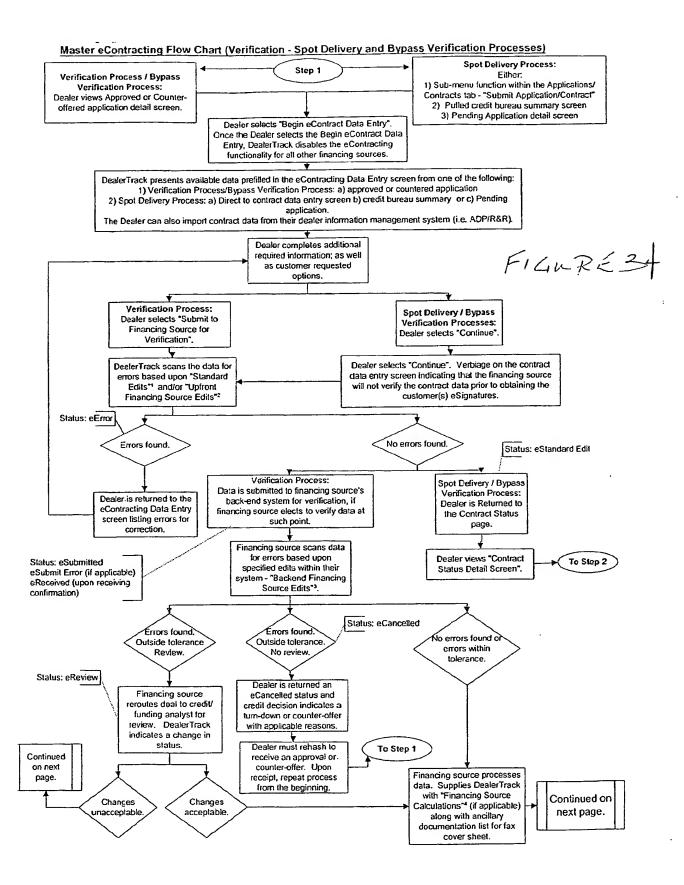


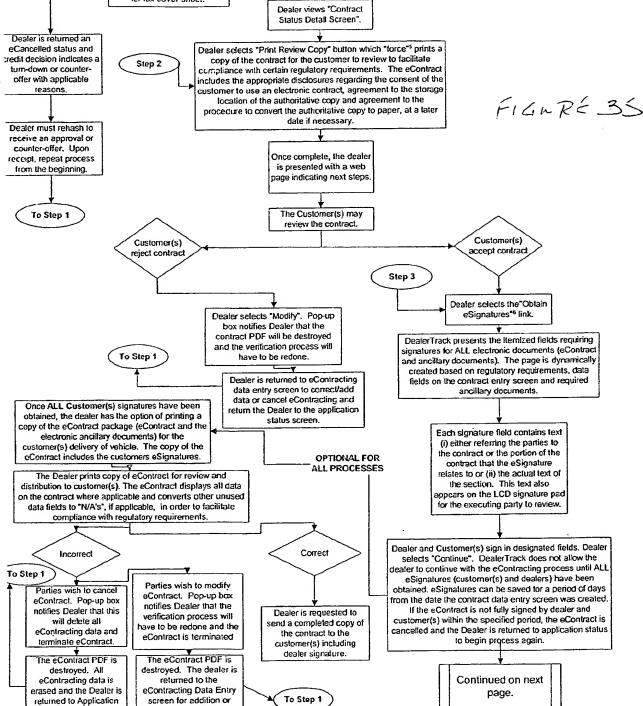
Figure 32

Figure 33



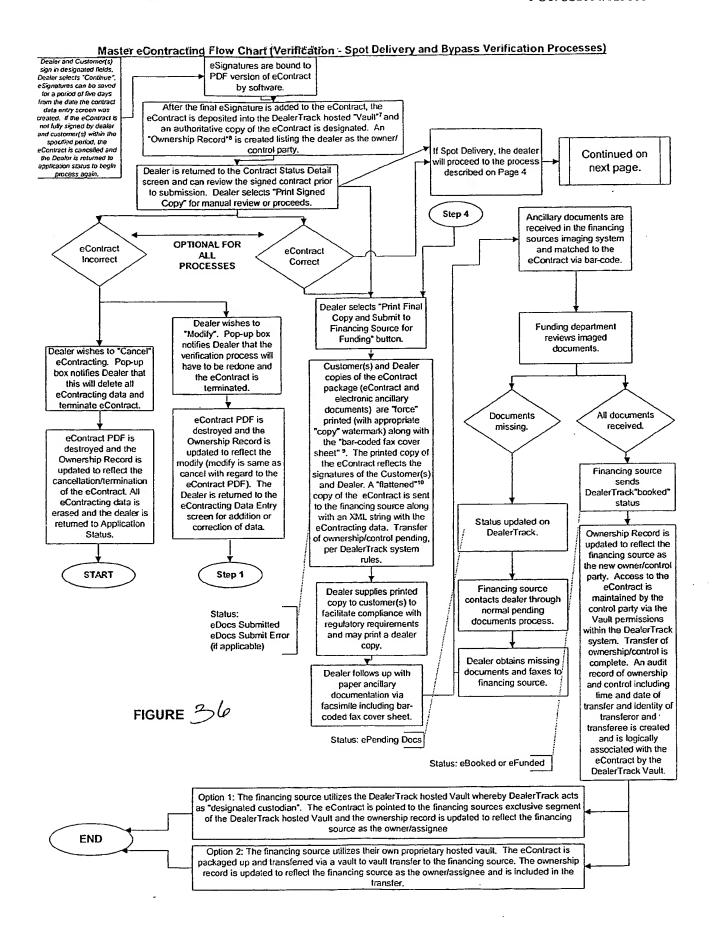


Master eContracting Flow Chart (Verification - Spot Delivery and Bypass Verification Processes) Financing source processes DealerTrack updates data. Supplies DealerTrack contract status to indicate Changes with "Financing Source contract data has been unacceptable Calculations" along with verified. Status: eVerified ancillary documentation list for fax cover sheet. Dealer views "Contract Status Detail Screen". Dealer selects "Print Review Copy" button which "force"s prints a copy of the contract for the customer to review to facilitate Step 2 compliance with certain regulatory requirements. The eContract includes the appropriate disclosures regarding the consent of the customer to use an electronic contract, agreement to the storage location of the authoritative copy and agreement to the procedure to convert the authoritative copy to paper, at a later date if necessary. Once complete, the dealer is presented with a web age indicating next steps The Customer(s) may review the contract. Customer(s) Customer(s) accept contract reject contract Step 3 Dealer selects the "Obtain eSignatures*6 link. Dealer selects "Modify". Pop-up box notifies Dealer that the contract PDF will be destroyed DealerTrack presents the Itemized fields requiring and the verification process will signatures for ALL electronic documents (eContract To Step 1 have to be redone. and ancillary documents). The page is dynamically created based on regulatory requirements, data Dealer is returned to eContracting fields on the contract entry screen and required data entry screen to correct/add ancillary documents. data or cancel eContracting and return the Dealer to the application status screen.

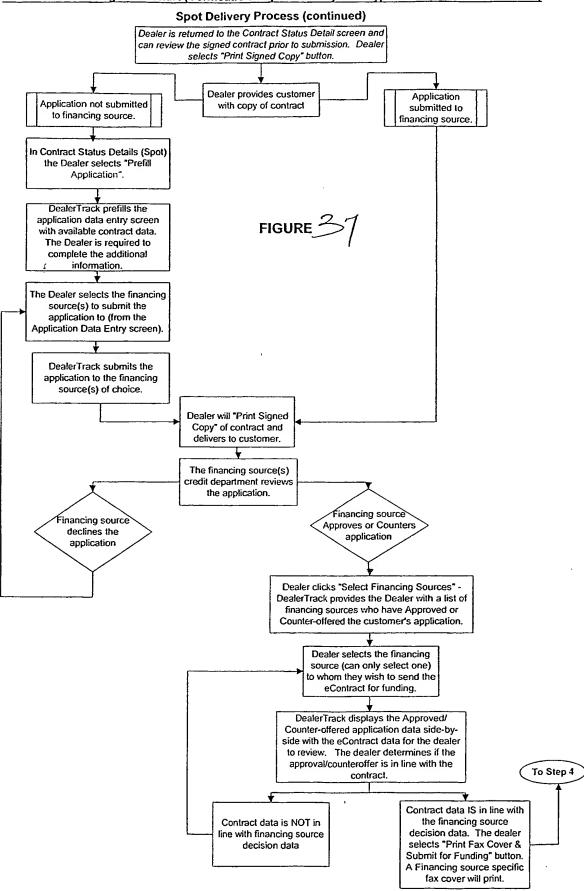


Status.

correction of data.



Master eContracting Flow Chart (Verification - Spot Delivery and Bypass Verification Processes)



Master eContracting Flow Chart (Verification - Spot Delivery and Bypass Verification Processes)

Definitions:

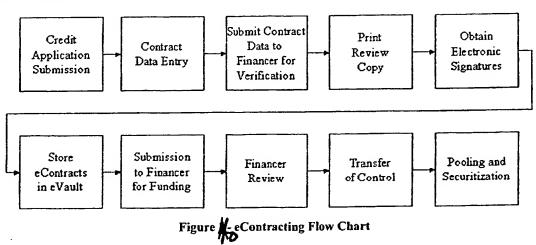
- 1) "Standard Edits" Edits to reside on DealerTrack system that will notify the user of generic errors identified by DealerTrack. Example: Days to first payment must be between 19-51 days.
- 2) "Upfront Financing Source Edits" Edits that are included on the DealerTrack system that are created, updated and managed by either; each participating financing source or DealerTrack, on behalf of a financing source. E.G. APR, Monthly Payment Amount, Total of Payments, Finance Charge.
- 3) "Backend Financing Source Edits" Edits to reside on the financing sources back-end system that will notify the user of specific errors created by the financing source. Example: Amount financed outside program parameters.
- 4) "Financing Source Calculations" The financing source provides their Dealers with the following information upon verification of contract data:
- a) APR
- b) Payment Calculation
- c) Total of Payments
- d) Finance Charge
- 5) "Force" print The review copy of the eContract is automatically sent to the dealers default printer.
- 6) "eSignature" A signature captured using a signature pad or other legally permissible means supplied along with software to the dealer. Authentication of the eSignatures is completed by the DealerTrack system utilizing the appropriate software.
- 7) "Vault" secured storage of select electronic documents. DealerTrack acts as custodian. Dealers and Financing Sources have access to their respective eContracts electronic documents stored in the Vault. Permissions for access is allowed using the DealerTrack user administration function.
- 8) "Ownership Record" Audit trail/registry of ownership changes from deposit through sale to secondary market.
- 9) "Bar-Coded Fax Cover Sheet" Fax cover sheet printed along with contract copies that contains a bar-code identifier, such as; financing source application id#) to assist in matching the eContract residing on the financing source's imaging system to ancillary documentation faxed from dealer. The bar-code cover sheet is created by the DealerTrack system indicating all ancillary documentation required by the financing source based on information provided by the financing source to the system.
- 10) "Flattened PDF" DealerTrack creates a read-only copy of the PDF which is a "non-authoritative" copy

FIGURE 38

Credit Application Module
eContracting Module
eDocument Storage Module

FIGURE 39

Figure 4 indicates the eContracting process from application submission to the funding of the eContract.



collect customer, financial and collateral information. Figure 4 illustrates a portion of the form used to collect the required information.

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Figure Conline Application Submission Form

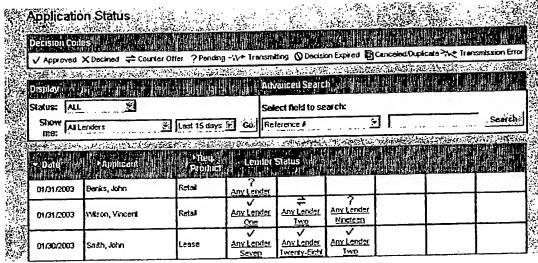


Figure 4-Application Status Screen

2. eContracting Data Entry

To begin the eContracting process, the dealer accesses the contract data entry form from the application status detail screen (Figure 4).

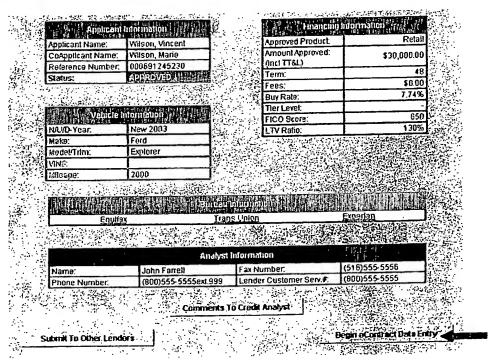


Figure 43Application Status Detail Screen

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Figure & Collecting Finance Information

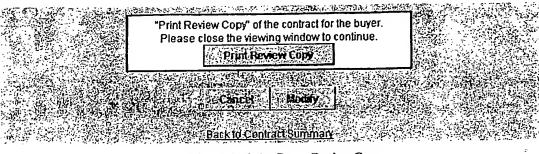


Figure 6-Print Paper Review Copy

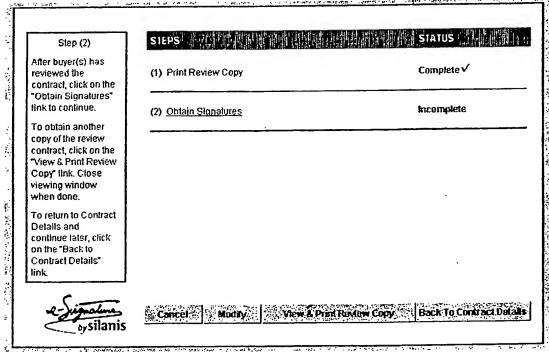


Figure 4-Print Review Screen

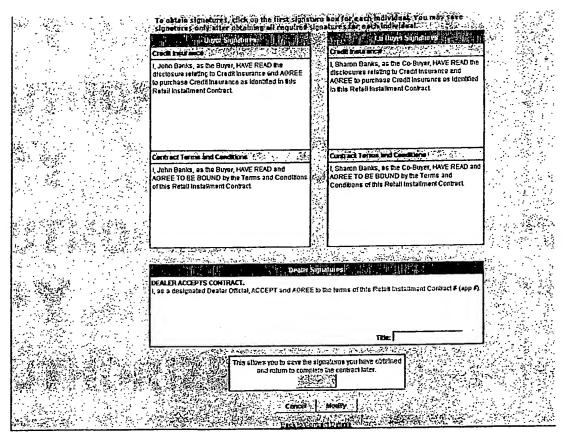


Figure PSignature Capture Screen

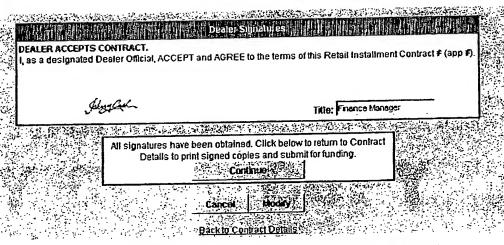


Figure Fully Executed Signature Capture Screen (Partial View)

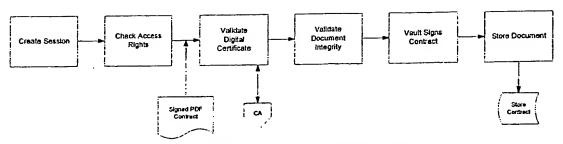


Figure 46 Storing of Documents in the Vault

Field Name	Description
DealerTrack ID # (application)	Unique DealerTrack ID # associated with the application
Lender ID # (application/contract)	Unique Lender ID # associated with the application/contract
Borrower Name	First Name, Middle Initial, Last Name of Borrower
Co-Borrower Name	First Name, Middle Initial, Last Name of Co-Borrower (if applicable)
Transferor Organization Name	Name of selling organization
Transferor Organization Address	Address of selling organization
Transferee Organization Name	Name of buying organization
Transferee Organization Address	Address of buying organization
Date	MM/DD/YYYY for each ownership record entry
Time	HH:MM:SS for each ownership record entry
Transaction Type	Deposit, Transfer, Export (electronic/paper), Export to Lender, Payoff, Charge-off, Termination
User ID	System login id for user who initiated each of the following transactions: Export (electronic/paper), Export to Lender, Payoff, Charge-off, Termination
User Name	First Name, Middle Initial, Last Name of user who initiated each of the following transactions: Export (electronic/paper), Export to Lender, Payoff, Charge-off, Termination

Figure Dwnership Record Fields

= DealerTrack Tools to accelerate your business				
	eContracting Fax Cov	er Sheet		
Buyer:	John Banks			
Co- Buye	r: Sharon Bank	Sharon Banks		
Lender:	Any Lender	Any Lender		
Referenc	e #: 12345678900	12345678900		
Require	ed Documentation			
O Titk	Application/Proof that (lender) is Lienholder.			
O Credit application (Print from Application Transmission Status)				
Agreement to Provide Insurance or Proof of Insurance.				
O Fac	lory Invoice or MSRP			
O War	renty Binder			
O Proc	of of income			

Figure . Bar-coded Fax Cover Sheet

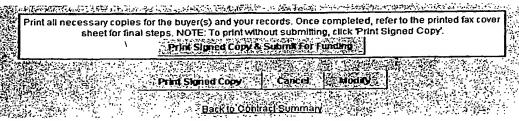


Figure Submit to Financer for Funding

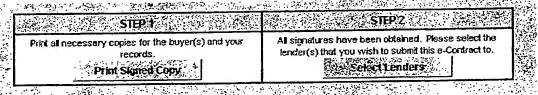


Figure S Spot/Bypass Process

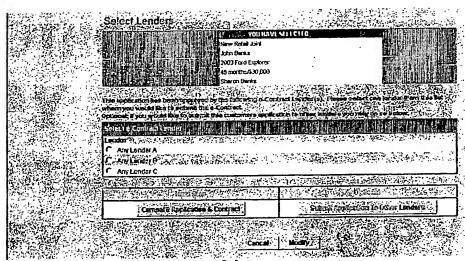


Figure 35 Spot Delivery Select Financer

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	CoApplicant Name			CoBuyer Name	: Banks, Sharon
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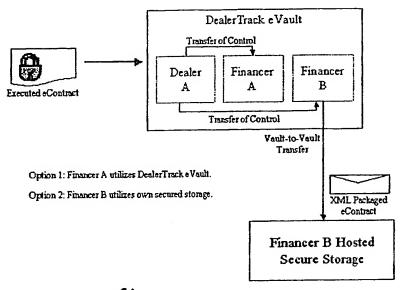


Figure 7 - eContract Storage Alternatives

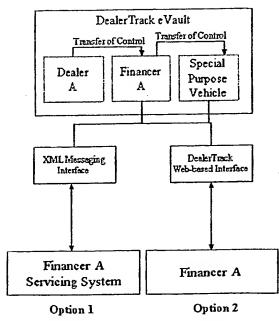


Figure \$7 Vault Access and Contract Management

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Figure Dealer User Administration Screen

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Application Status	Contract Status	
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C Ownership Record	Export	☐ Audit Log
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Figure 39- Financer User Administration Screen

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